

Informe Estadístico Exportaciones de Café



Cosecha 2013-2014

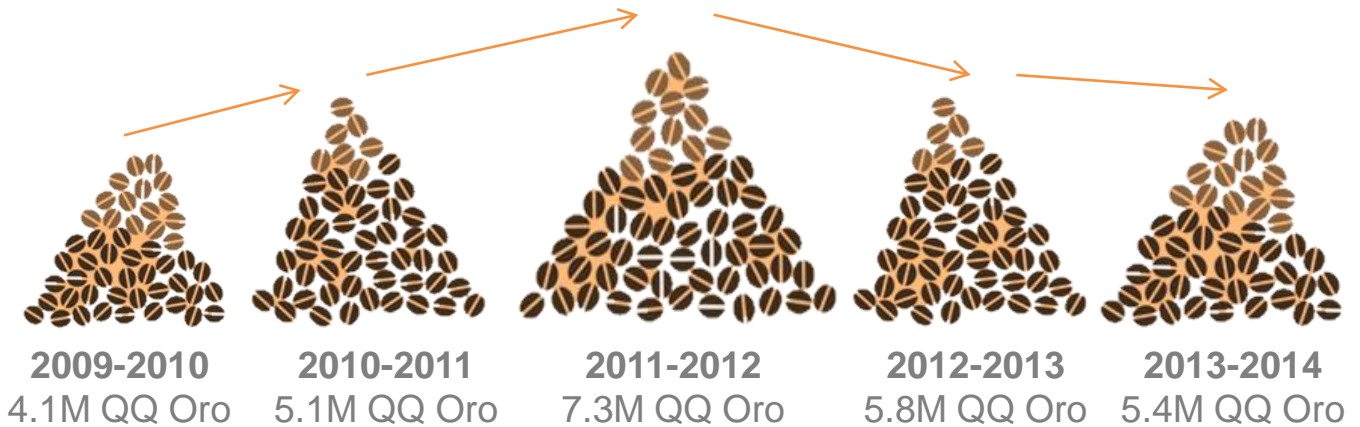
Por: Departamento de Comercialización
Instituto Hondureño del Café

Registro de Producción Documentada

Quintales Oro

5 Años

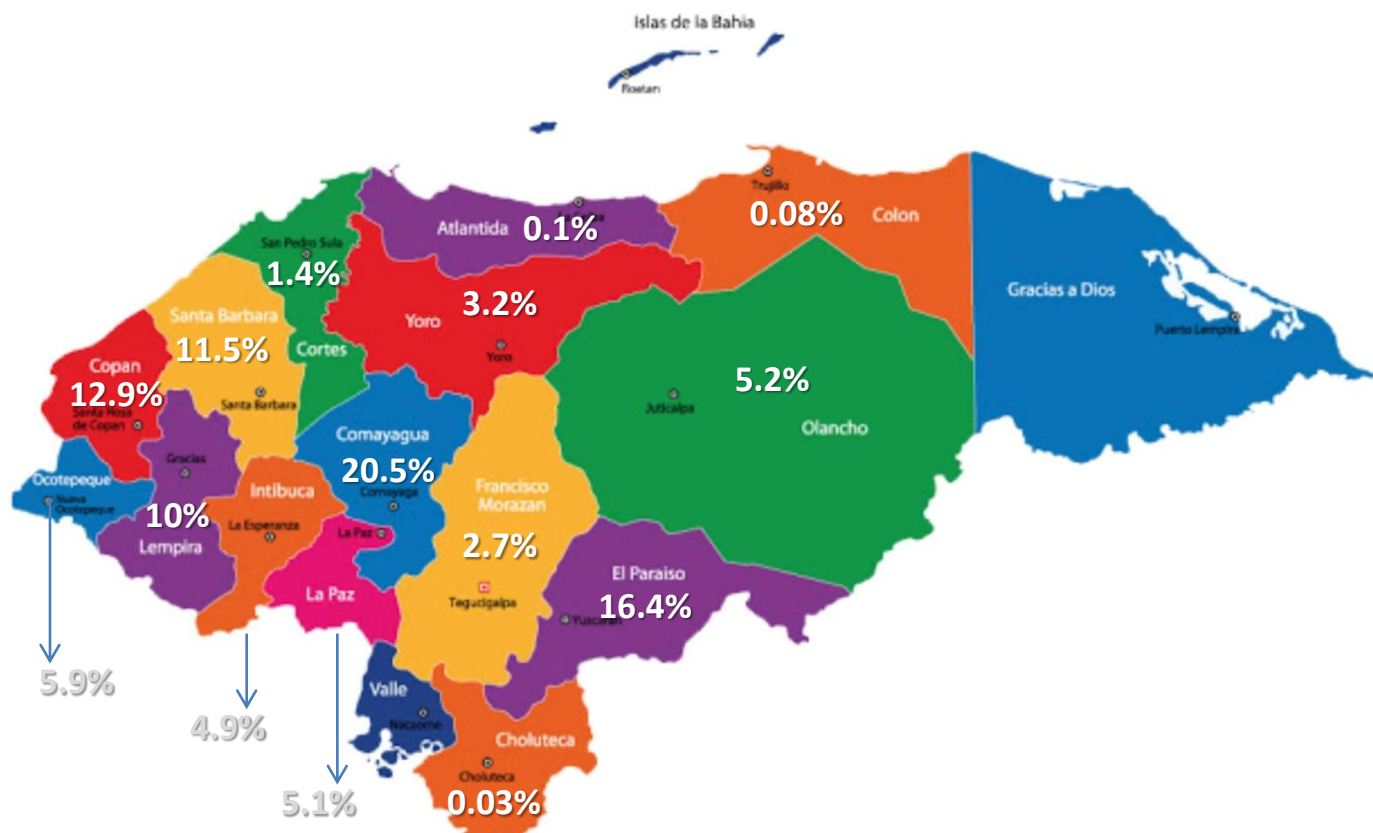
Producción Anual	
Año Cosecha	Producción QQ Oro
2009-2010	4,198,006.14
2010-2011	5,185,401.95
2011-2012	7,385,694.61
2012-2013	5,801,870.27
2013-2014	5,495,627.29



Producción Documentada por Departamento 2013–2014

Quintales Oro

N°	Departamento	Cantidad de Prod.	Area Cultivada con Café	Producción QQ Oro	Productividad QQ Oro/Mz	%
1	Comayagua	12,349.00	48,763.09	1,124,547.47	23.06	20.5%
2	El Paraíso	16,111.00	73,584.96	899,673.49	12.23	16.4%
3	Copan	7,069.00	33,480.15	710,683.13	21.23	12.9%
4	Santa Barbará	14,314.00	52,185.78	630,010.80	12.07	11.5%
5	Lempira	11,038.00	30,996.44	552,285.21	17.82	10.0%
6	Ocatepeque	5,781.00	20,141.55	324,517.77	16.11	5.9%
7	Olancho	7,621.00	31,918.14	284,132.43	8.90	5.2%
8	La Paz	6,836.00	20,849.83	279,211.70	13.39	5.1%
9	Intibucá	4,728.00	14,158.54	270,915.07	19.13	4.9%
10	Yoro	4,612.00	17,066.99	178,505.06	10.46	3.2%
11	Francisco Morazán	3,564.00	11,472.84	150,710.17	13.14	2.7%
12	Cortes	1,754.00	8,034.66	78,525.11	9.77	1.4%
13	Atlántida	216.00	556.00	5,915.23	10.64	0.1%
14	Colon	129.00	346.00	4,375.83	12.65	0.08%
15	Choluteca	124.00	1,016.65	1,618.82	1.59	0.03%
Total		96,246.00	364,571.62	5,495,627.29	15.07	100%



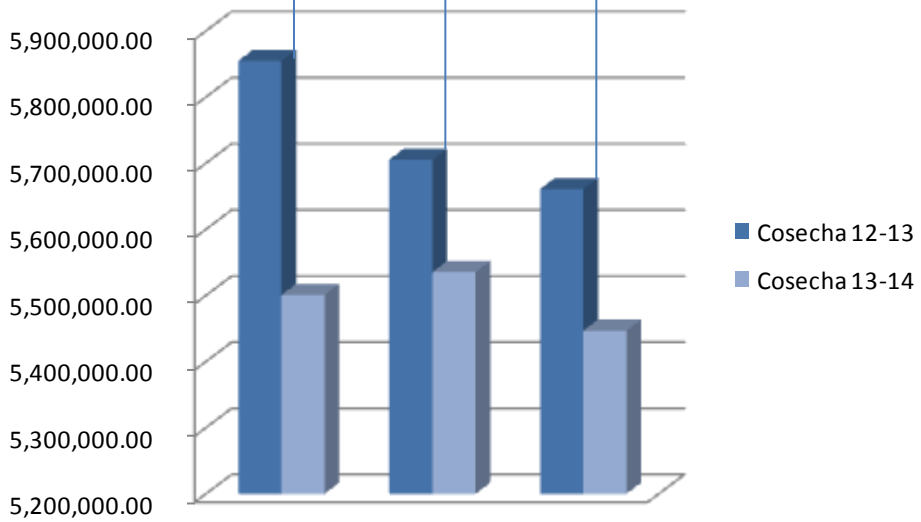
Compras, Ventas y Exportaciones

Sacos de 46Kg.

Detalle	Volumen Scs 46K	Valor US\$	Precio Prom.US\$
Compras	5,500,737.10	L. 12,830,955,487.59	L. 2,332.59
Ventas	5,535,156.06	\$ 805,601,298.29	\$ 145.54
Exportaciones	5,446,757.03	\$ 792,111,554.91	\$ 145.43



Compras Ventas Exportaciones



Registro Anual de Exportaciones

Sacos de 46Kg.

16 años Cosecha

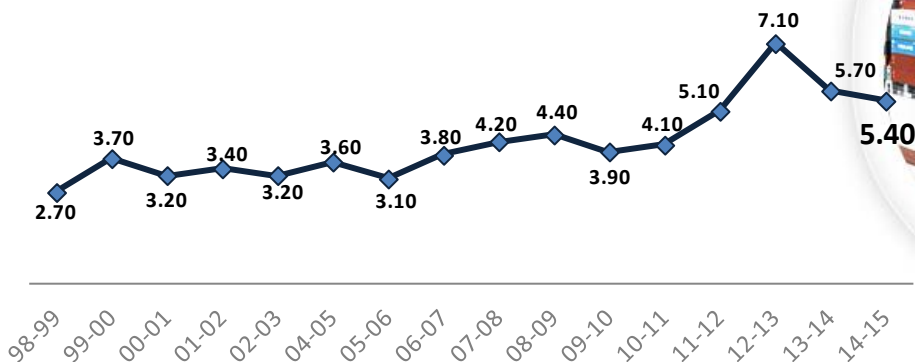
No.	Año Cosecha	Volumen	Valor US\$	Precio Promedio	Diferencias	
					Volumen	%
1	98-99	2,720,246.80	269,853,609.60	99.20	-	0%
2	99-00	3,726,386.74	345,196,390.34	92.64	1,006,139.94	37%
3	00-01	3,221,354.80	167,634,006.64	52.04	- 505,031.94	-14%
4	01-02	3,413,506.60	174,758,751.17	51.20	192,151.80	6%
5	02-03	3,179,735.13	184,353,939.09	57.98	- 233,771.47	-7%
6	03-04	3,643,971.48	245,786,107.66	67.45	464,236.35	15%
7	04-05	3,126,830.41	326,274,898.87	104.35	- 517,141.07	-14%
8	05-06	3,818,360.82	402,163,378.50	105.32	691,530.41	22%
9	06-07	4,194,522.91	469,923,368.43	112.03	376,162.09	10%
10	07-08	4,427,990.70	594,426,045.89	134.24	233,467.78	6%
11	08-09	3,940,278.97	463,946,522.85	117.74	- 487,711.73	-11%
12	09-10	4,122,888.32	605,522,117.78	146.87	182,609.35	5%
13	10-11	5,042,611.51	1,238,939,198.73	245.69	919,723.19	22%
14	11-12	7,139,810.39	1,439,077,929.72	201.56	2,097,198.88	42%
15	12-13	5,660,894.07	795,176,202.71	140.47	-1,478,916.32	-21%
16	13-14	5,446,757.03	792,111,554.91	145.43	- 214,137.04	-4%

Comportamiento de las Exportaciones

16 años Cosecha

Sacos de 46 KG

Millones



Generación de Divisas

Sacos de 46Kg.

No.	Año Cosecha	Volumen	Valor US\$
1	98-99	2,720,246.80	269,853,609.60
2	99-00	3,726,386.74	345,196,390.34
3	00-01	3,221,354.80	167,634,006.64
4	01-02	3,413,506.60	174,758,751.17
5	02-03	3,179,735.13	184,353,939.09
6	04-05	3,643,971.48	245,786,107.66
7	05-06	3,126,830.41	326,274,898.87
8	06-07	3,818,360.82	402,163,378.50
9	07-08	4,194,522.91	469,923,368.43
10	08-09	4,427,990.70	594,426,045.89
11	09-10	3,940,278.97	463,946,522.85
12	10-11	4,122,888.32	605,522,117.78
13	11-12	5,042,611.51	1,238,939,198.73
14	12-13	7,139,810.39	1,439,077,929.72
15	13-14	5,660,894.07	795,176,202.71
16	14-15	5,446,757.03	792,111,554.91



Cierre Promedio Mensual Bolsa de Café de NY,
 Intercontinental Exchange (ICE)
 En Dólares de Los Estados Unidos por Saco de 46Kg.

Mes	13-14	12-13	11-12	10-11	09-10	08-09	07-08	06-07	05-06	04-05
Oct.	119.25	173.15	236.80	187.71	142.33	123.79	135.91	111.99	105.30	81.54
Nov.	110.67	158.03	236.15	199.90	141.98	118.78	130.17	123.49	105.52	89.80
Dic.	115.55	153.93	228.41	216.52	145.70	113.61	136.94	130.60	98.29	103.08
Ene.	122.09	155.86	228.18	236.31	143.42	120.92	139.84	125.20	123.54	105.69
Feb.	125.38	116.07	213.84	261.01	135.05	118.50	157.02	121.42	116.71	118.26
Mar.	192.83	142.63	190.00	274.93	134.92	113.51	148.87	117.14	110.61	132.04
Abr.	200.40	140.45	181.88	284.77	134.91	118.65	158.15	112.66	111.07	124.98
May.	191.23	139.39	177.05	277.99	135.84	131.00	136.63	110.15	106.93	118.81
Jun.	166.12	125.39	158.89	261.09	151.28	128.18	142.16	117.81	99.32	115.77
Jul.	171.62	120.96	181.79	256.01	164.09	119.05	142.58	112.65	99.93	104.24
Ago.	189.86	119.24	166.83	257.77	174.07	129.50	139.31	117.87	106.79	101.79
Sept.	194.26	115.80	173.82	266.79	187.56	127.59	143.61	124.56	103.63	92.83
Prom. Anual	158.27	138.41	197.80	248.40	149.26	121.92	142.60	118.80	107.30	107.40

Registro Mensual de Compras

Comparativo Cosecha 2012-2013 / 2013-2014

En Sacos de 46 kilos y Valor en Lempiras

MES	COSECHA 2012-2013			COSECHA 2013-2014			DIFERENCIAS	
	Sacos 46 K	Valor LPS.	Precio Prom.	Sacos 46 K	Valor LPS.	Precio Prom.	Sacos 46 K	Valor LPS.
Octubre	21,548.23	41,032,956.37	1,904.24	7,918.50	17,999,351.13	2,273.08	- 13,629.73	- 23,033,605.24
Noviembre	79,234.00	171,606,291.73	2,165.82	18,382.76	31,221,222.47	1,698.40	- 60,851.24	- 140,385,069.26
Diciembre	408,858.12	943,045,557.12	2,306.53	316,157.81	540,193,266.22	1,708.62	- 92,700.31	- 402,852,290.90
Enero	1,077,635.25	2,430,123,633.45	2,255.05	683,562.97	1,246,337,054.76	1,823.30	-394,072.28	-1,183,786,578.69
Febrero	818,350.41	1,918,639,797.92	2,344.52	768,910.33	1,554,939,832.46	2,022.26	- 49,440.08	- 363,699,965.46
Marzo	756,611.12	1,673,172,934.25	2,211.40	804,939.95	2,006,800,798.31	2,493.11	48,328.83	333,627,864.06
Abril	687,042.00	1,579,675,894.50	2,299.24	656,706.27	1,777,067,307.58	2,706.03	- 30,335.73	197,391,413.08
Mayo	749,777.93	1,623,955,200.06	2,165.91	792,455.17	2,009,381,600.72	2,535.64	42,677.24	385,426,400.66
Junio	527,564.34	1,123,752,655.95	2,130.08	600,661.43	1,471,668,480.12	2,450.08	73,097.09	347,915,824.17
Julio	440,188.04	922,781,978.90	2,096.34	467,195.10	1,171,371,401.56	2,507.24	27,007.06	248,589,422.66
Agosto	139,353.06	301,840,574.58	2,166.01	161,520.81	462,850,286.42	2,865.58	22,167.75	161,009,711.84
Septiembre	148,569.30	270,133,250.31	1,818.23	222,326.00	541,124,885.84	2,433.93	73,756.70	270,991,635.53
TOTAL	5,854,731.80	12,999,760,725.14	2,220.39	5,500,737.10	12,830,955,487.59	2,332.59		

Registro Mensual de Ventas

Comparativo Cosecha 2012-2013 / 2013-2014

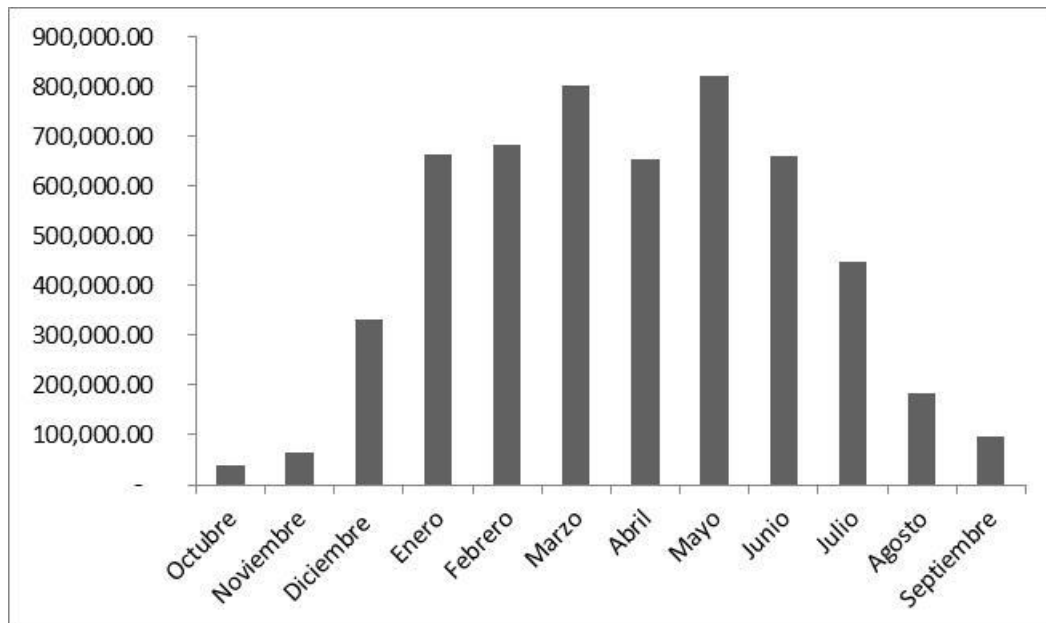
En sacos de 46 kilos y valor en Dólares

Mes	COSECHA 2012-2013			COSECHA 2013-2014			DIFERENCIA	
	Volumen 46k	Valores US\$	Precio Promedio	Volumen 46k	Valores US\$	Precio Promedio	Volumen 46k	%
Octubre	116,139.00	17,005,733.78	146.43	72,696.98	9,351,968.08	128.64	-43,442.02	-37.41%
Noviembre	247,258.77	38,469,427.02	155.58	207,298.10	25,257,989.78	121.84	-39,960.67	-16.16%
Diciembre	654,929.86	98,224,687.47	149.98	693,342.19	82,902,478.38	119.57	38,412.33	5.87%
Enero	1,851,110.50	266,176,631.95	143.79	1,121,656.28	125,740,307.05	112.10	-729,454.22	-39.41%
Febrero	569,258.53	77,609,278.99	136.33	1,561,498.49	214,190,998.80	137.17	992,239.96	174.30%
Marzo	531,286.50	72,415,080.92	136.30	773,520.36	143,413,202.47	185.40	242,233.86	45.59%
Abril	577,563.63	77,454,785.17	134.11	407,987.99	76,632,251.93	187.83	-169,575.64	-29.36%
Mayo	529,808.32	72,366,244.04	136.59	282,420.57	52,919,937.87	187.38	-247,387.75	-46.69%
Junio	269,206.45	35,969,940.30	133.61	127,472.67	22,835,320.36	179.14	-141,733.78	-52.65%
Julio	209,108.67	26,210,309.37	125.34	177,952.74	33,022,393.70	185.57	-31,155.93	-14.90%
Agosto	108,590.46	13,976,585.72	128.71	55,503.40	10,100,471.21	181.98	-53,087.06	-48.89%
Septiembre	40,887.64	4,654,254.94	113.83	53,806.29	9,233,978.67	171.62	12,918.65	31.60%
Totales	5,705,148.33	800,532,959.65	140.32	5,535,156.06	805,601,298.29	145.54		

Exportaciones Mensuales

En sacos de 46 kilos y valor en Dólares

Mes	COSECHA 2013-2014		
	Sacos de 46KG	Valor US\$	Precio Prom US\$
Octubre	39,673.62	4,673,895.53	117.81
Noviembre	63,036.44	8,250,851.56	130.89
Diciembre	333,139.89	40,261,183.72	120.85
Enero	662,442.84	77,498,401.40	116.99
Febrero	682,647.70	79,297,851.93	116.16
Marzo	802,923.69	111,646,922.53	139.05
Abril	654,991.86	98,223,078.18	149.96
Mayo	819,817.30	131,775,187.86	160.74
Junio	660,582.29	109,986,832.40	166.50
Julio	447,154.20	81,014,916.99	181.18
Agosto	184,559.53	33,578,611.07	181.94
Septiembre	95,787.67	15,903,821.74	166.03
Totales	5,446,757.03	792,111,554.90	145.43



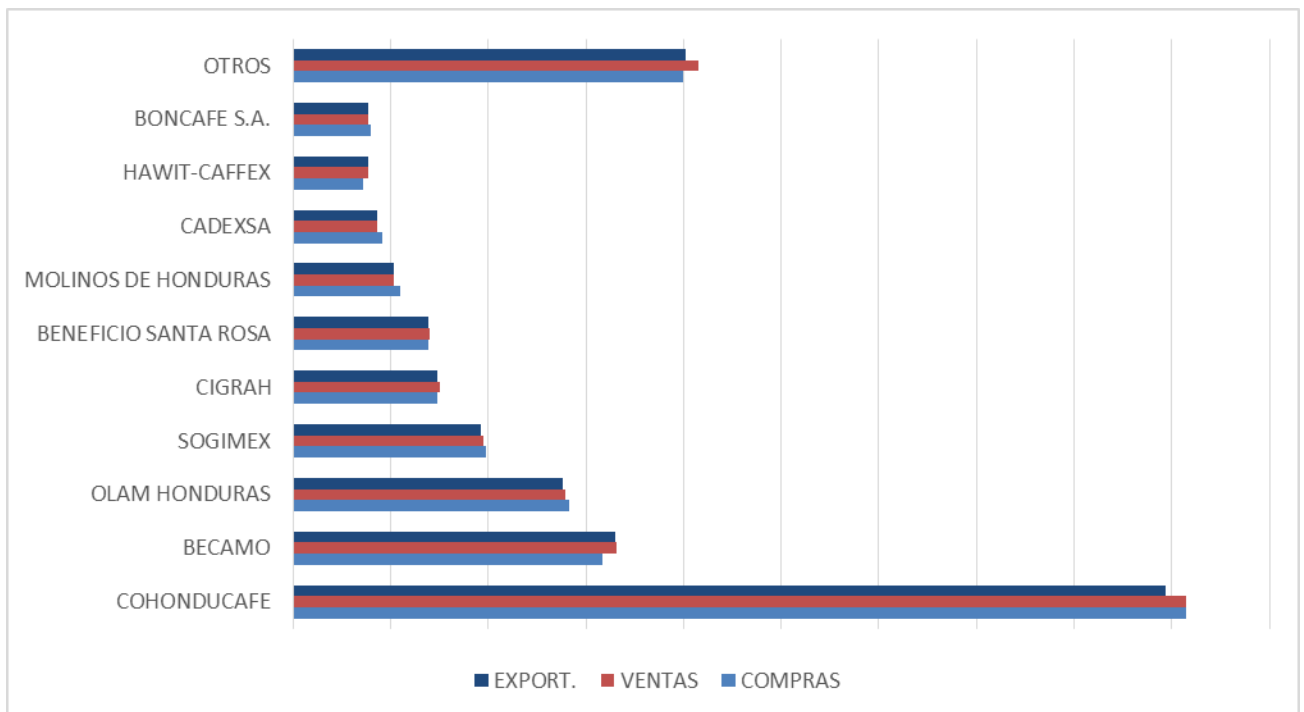
Arrastre 2012–2013, Compras, Ventas t Exportaciones por Exportador 2013–2014

En sacos de 46 kilos

EXPORTADORA	ARRASTRE	COMPRAS	VENTAS	EXPORTACIONES
1 COMPAÑÍA HONDUREÑA DEL CAFÉ,S. A. DE C.V.	70,105.00	1,829,679.54	1,828,303.50	1,786,266.00
2 BECAMO	62,299.25	634,946.71	663,119.38	661,094.37
3 OLAM HONDURAS, S. A. DE C.V.	27,652.90	564,964.71	556,353.75	552,169.50
4 SOGIMEX, S. A.	83,990.38	394,119.68	390,255.00	383,505.00
5 COMERCIAL INTER. DE GRANOS DE HOND.,S.A. DE C.V. (CIGRAH)	99,625.34	296,108.03	300,360.32	295,785.30
6 BENEFICIO SANTA ROSA	20,889.93	277,448.31	279,921.43	278,262.09
7 MOLINOS DE HONDURAS	1,369.15	220,427.78	207,301.50	207,301.50
8 CADEXSA	-	181,547.58	172,875.00	172,597.50
9 HAWIT-CAFFEX	244.00	143,728.21	152,750.38	152,750.37
10 BONCAFE S.A.	731.21	160,015.31	153,346.78	152,737.78
11 COHMASA	-	159,126.71	140,377.50	129,697.50
12 COMSA	-	83,599.50	84,109.50	84,079.50
13 LOUIS DREYFUS	1,725.32	96,965.67	88,140.00	83,602.50
14 INAGINSA	426.36	77,895.62	77,044.50	75,657.00
15 COEX DE HONDURAS	-	78,893.61	73,980.00	73,980.00
16 COFFEE PLANET CORPORATION, S. A.	7,101.60	62,259.94	70,716.74	70,601.34
17 COHORSIL	-	60,072.03	57,142.50	57,142.50
18 EXP. DE CAFÉ DE OCCIDENTE, S. DE R. L.	412.50	29,821.53	39,758.55	39,758.55
19 BENEFICIO DE EXPORTACION DE OCCIDENTE	-	25,793.27	42,835.50	39,535.50
20 E.C.P.P.H., S.A. DE C.V.	2,615.33	15,957.08	40,315.50	39,015.00
21 BENEFICIO DE CAFÉ LA GUADALUPE	15.38	18,734.62	22,875.00	20,812.50
22 FRANKLIN VALERIO	0.02	15,730.92	17,775.00	15,712.50
23 COOP. REG. MIXTA (RAOS)	-	13,517.86	13,066.94	13,066.94
24 MONTAÑA VERDE	-	-	10,125.00	9,375.00
25 LURVIN RADAMES VENTURA	-	6,645.00	9,345.00	9,345.00
26 SAN VICENTE	2,755.20	20,316.51	8,826.00	8,782.50
27 CARUCHIL	-	7,950.11	7,950.00	7,950.00
28 BENEFICIO TOLEDO	112.26	6,820.28	5,602.50	5,602.50
29 CAFÉ AZUL MEAMBAR, S. A. DE C. V.	-	993.00	4,743.00	4,731.00
30 SAFRACAFE	-	3,300.00	3,300.00	3,300.00
31 CACTRIL	-	2,602.78	2,533.50	2,533.50
32 COCASAM, LTD.	-	1,860.00	1,860.00	1,860.00
33 EXP. DE PRODUCTOS ORGANICOS 18 CONEJO, S. A. DE C. V.	-	1,794.00	1,794.00	1,794.00
34 CHOACAPA, S.A. DE C.V.	-	1,570.74	1,550.94	1,550.94
35 COCAOL	-	1,324.50	1,324.50	1,324.50
36 COMUCAP	-	1,006.50	1,006.50	1,006.50
37 COMISUYL	-	955.50	955.50	955.50
38 FINCA BUENOS AIRES	-	750.00	750.00	750.00
39 AGRO INDUSTRIAL SANTA ISABEL	-	559.00	559.00	559.00
40 ERNESTO VELÁSQUEZ (SAN ANT.)	-	187.50	187.50	187.50
41 CAUMER LTDA.	79.06	226.72	10.05	10.05
42 Granos de Oriente S.A de C.V	-	8.80	8.80	8.80
43 DONALD LEE FRANKLIN	121.50	-	-	-
44 PAOLT	-	511.94	-	-
TOTAL	382,271.69	5,500,737.10	5,535,156.06	5,446,757.03

Principales 10 casas Exportadoras de Café Sacos de 46Kg.

EXPORTADORA	COMPRAS	VENTAS	EXPORT.
1 COHONDUCAFE	1,829,679.54	1,828,303.50	1,786,266.00
2 BECAMO	634,946.71	663,119.38	661,094.37
3 OLAM HONDURAS	564,964.71	556,353.75	552,169.50
4 SOGIMEX	394,119.68	390,255.00	383,505.00
5 CIGRAH	296,108.03	300,360.32	295,785.30
6 BENEFICIO SANTA ROSA	277,448.31	279,921.43	278,262.09
7 MOLINOS DE HONDURAS	220,427.78	207,301.50	207,301.50
8 CADEXSA	181,547.58	172,875.00	172,597.50
9 HAWIT-CAFFEX	143,728.21	152,750.38	152,750.37
10 BONCAFE S.A.	160,015.31	153,346.78	152,737.78
OTROS	797,751.24	830,569.02	804,287.62
TOTAL	5,500,737.10	5,535,156.06	5,446,757.03



Exportaciones por Exportador



12%
661,094.37 Scs.46Kg.
Becamo



33%
1,786,266.00 Scs.46Kg.

10%
552,169.50 Scs.46Kg.
OLAM



7%
383,505.00 Scs.46Kg.



5%
295,785.30 Scs.46Kg.



85%

5%
278,262.09 Scs.46Kg.



4%
207,301.50 Scs.46Kg.



3%
172,597.50 Scs.46Kg.



CADEXSA
Café de Exportación S.A.

3%
152,750.37 Scs.46Kg.



3%
152,737.78 Scs.46Kg.

Bon Café

15%

804,287.62 Scs.46Kg.

Otros...

Principales Destinos de las Exportaciones Sacos de 46Kg.

Destino	Volúmen Scs46Kg.	Valores US\$	%
Alemania	1,910,749.50	273,693,827.49	35%
EEUU	985,616.07	149,900,257.00	18%
Bélgica	395,927.14	55,617,315.12	7%
Francia	307,603.61	43,301,376.43	6%
Italia	295,485.00	40,744,020.53	5%
Corea	204,085.42	28,799,622.30	4%
Japón	168,824.52	26,587,066.49	3%
Suecia	147,462.00	21,573,430.50	3%
Reino Unido	144,944.36	21,902,778.64	3%
Canadá	109,390.50	18,025,311.08	2%
Otros	776,668.91	111,966,549.34	14%
Totales	5,446,757.03	792,111,554.91	100%



Exportaciones por Destino

Sacos de 46Kg. Y valores en Dólares

No.	Destino	Volúmen Scs46Kg.	Valores US\$	Precio Prom.	%
1	Alemania	1,910,749.50	273,693,827.49	143.24	35.08%
2	Estados Unidos de América	985,616.07	149,900,257.00	152.09	18.10%
3	Bélgica	395,927.14	55,617,315.12	140.47	7.27%
4	Francia	307,603.61	43,301,376.43	140.77	5.65%
5	Italia	295,485.00	40,744,020.53	137.89	5.42%
6	Rep. De Corea	204,085.42	28,799,622.30	141.12	3.75%
7	Japón	168,824.52	26,587,066.49	157.48	3.10%
8	Suecia	147,462.00	21,573,430.50	146.30	2.71%
9	Reino Unido	144,944.36	21,902,778.64	151.11	2.66%
10	Canadá	109,390.50	18,025,311.08	164.78	2.01%
11	Finlandia	92,400.00	13,850,706.38	149.90	1.70%
12	México	91,703.98	14,595,176.97	159.16	1.68%
13	Holanda (Países Bajos)	87,804.00	13,962,487.58	159.02	1.61%
14	España	65,230.50	10,366,431.83	158.92	1.20%
15	Rusia	51,856.50	7,594,622.93	146.45	0.95%
16	Bulgaria	47,700.00	6,434,586.00	134.90	0.88%
17	Venezuela	43,350.00	6,448,204.13	148.75	0.80%
18	Ecuador	36,712.50	3,880,057.50	105.69	0.67%
19	Costa Rica	36,270.00	3,818,360.25	105.28	0.67%
20	Republica Dominicana	28,966.05	3,421,273.04	118.11	0.53%
21	Republica Checa	27,900.00	3,762,747.00	134.87	0.51%
22	Australia	27,477.88	4,304,092.40	156.64	0.50%
23	Portugal	25,815.00	4,882,713.00	189.14	0.47%
24	India	22,500.00	1,669,701.38	74.21	0.41%
25	Egipto	20,347.80	1,894,380.18	93.10	0.37%
26	Sudáfrica	12,600.00	1,976,015.25	156.83	0.23%
27	Suiza	11,115.00	1,763,143.88	158.63	0.20%
28	Polonia	7,627.50	1,162,380.38	152.39	0.14%
29	Taiwán	5,807.70	1,053,477.38	181.39	0.11%
30	Nicaragua	5,601.00	550,002.45	98.20	0.10%
31	Noruega	4,101.00	741,189.90	180.73	0.08%
32	Rumania	3,300.00	487,389.38	147.69	0.06%
33	Dinamarca	3,246.00	536,266.73	165.21	0.06%
34	Israel	2,887.50	393,731.25	136.36	0.05%
35	China	2,475.00	438,240.00	177.07	0.05%
36	Irlanda	2,062.50	377,767.50	183.16	0.04%
37	Vietnam	1,650.00	255,592.50	154.90	0.03%
38	Marruecos	1,267.50	203,406.75	160.48	0.02%
39	Nueva Zelanda	1,050.00	187,350.00	178.43	0.02%
40	Jamaica	834.00	126,893.10	152.15	0.02%
41	Dubái	825.00	137,940.00	167.20	0.02%
42	Eslovenia	825.00	137,032.50	166.10	0.02%
43	Estonia	825.00	160,586.25	194.65	0.02%
44	Hong Kong	825.00	139,012.50	168.50	0.02%
45	Bielorrusia	450.00	45,832.50	101.85	0.01%
46	Grecia	427.50	48,216.00	112.79	0.01%
47	Chile	412.50	78,973.13	191.45	0.01%
48	Singapur	412.50	79,798.13	193.45	0.01%
49	Argentina	7.50	771.38	102.85	0.00%
TOTAL		5,446,757.03	792,111,554.91	145.43	100.00%

Principales Compradores Internacionales

Sacos de 46Kg.

Exportaciones por Importador			
Importador	Volumen 46Kg.	Valores US\$	%
Bernhard Rothfos Intercafe	666,156.87	95,285,808.66	12%
Taloca GMBH	564,075.00	79,417,524.00	10%
Olam International Ltd.	555,582.00	72,841,426.20	10%
Ecom Agroindustrial Corp.	383,505.00	61,274,641.13	7%
Volcafe Ltd.	360,894.00	49,959,018.00	7%
Bernhard Rothfos GMBH	357,960.00	50,975,736.75	7%
Mercafe Trading Corp.	295,785.30	43,204,722.56	5%
Hamburg Coffee Co.	223,200.00	31,675,089.45	4%
Tchibo GMBH	163,350.00	20,806,357.50	3%
Cofiroasters S.A.	151,881.00	22,870,765.65	3%
Otros	1,724,367.86	263,800,465.02	32%
Totales	5,446,757.03	792,111,554.91	100%



Bernhard Rothfos Intercafe **12%**

Es una empresa del Neumann Kaffee Gruppe (NKG), grupo de servicio de café verde líder del mundo con sede en Suiza. También cuenta con subsidiarias en España, Portugal, Italia y Rusia.



Taloca GMBH **10%**

Taloca GmbH fue fundada en 1972 y tiene su sede en Zug, Suiza. opera como una subsidiaria de Mondelēz International, Inc.

Exportaciones por Comprador



Olam International Ltd. **10%**

Olam International es una empresa agroindustrial que lleva la materia prima desde la semilla hasta la estantería, cuenta con oficinas en 65 países, y provee suministro de alimentos y materias primas industriales a más de 13.800 clientes en todo el mundo y ha construido una posición de liderazgo en muchas empresas como el cacao, el café, marañón, el arroz y el algodón.

Ecom Agroindustrial Corp. **7%**

Ecom Agroindustrial Corp. Ltd es una empresa comercializadora y procesadora de productos básicos que se especializa en café, algodón, cacao, en los principales países productores y consumidores. Es uno de los tres principales negocios y beneficios de café en el mundo del café, y se posiciona entre los cinco principales comerciantes de algodón y cacao.



Volcafe Ltd. **7%**

Volcafe es uno de los principales comerciantes de café en el mundo. Suministra tanto arábica como robusta, y cafés gourmet de varios orígenes. La oficina central está en Winterthur, Suiza, y cuentan con operaciones en 14 de los 20 principales orígenes de café en todo el mundo y oficinas de ventas en las principales regiones consumidoras.

Exportaciones por Comprador de Café

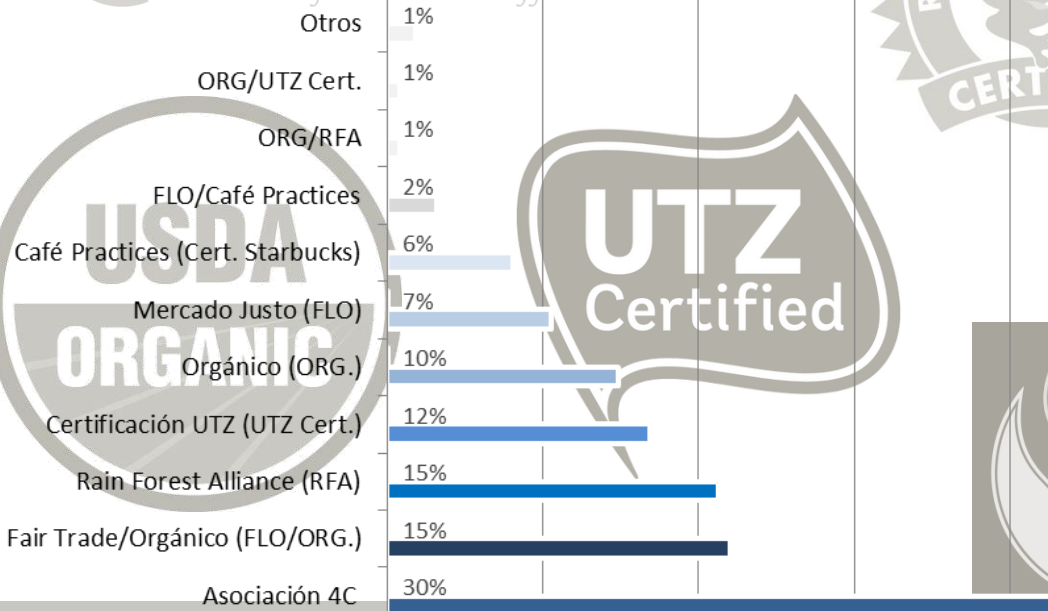
Sacos de 46Kg.

	COMPRADOR	VOLUMEN 46k	VALOR US\$	Precio US\$	%
1	BERNHARD ROTHFOS INTERCAFE AG.	666,156.87	95,285,808.66	143.04	12.23%
2	TALOCA GMBH	564,075.00	79,417,524.00	140.79	10.36%
3	OLAM INTERNATIONAL LIMITED	555,582.00	72,841,426.20	131.11	10.20%
4	ECOM AGROINDUSTRIAL CORPORATION	383,505.00	61,274,641.13	159.78	7.04%
5	VOLCAFE LTD.	360,894.00	49,959,018.00	138.43	6.63%
6	BERNHARD ROTHFOS GMBH & CO.	357,960.00	50,975,736.75	142.41	6.57%
7	MERCAFE TRADING CORP.	295,785.30	43,204,722.56	146.07	5.43%
8	HAMBURG COFFEE COMPANY	223,200.00	31,675,089.45	141.91	4.10%
9	TCHIBO GMBH	163,350.00	20,806,357.50	127.37	3.00%
10	COFIROASTERS S.A.	151,881.00	22,870,765.65	150.58	2.79%
11	BERNHARD BENECKE COFFEE	117,487.50	17,987,011.50	153.10	2.16%
12	LOUIS DREYFUS COFFEE	111,946.50	20,355,319.50	181.83	2.06%
13	NV COFFEETEAM S.A.	106,050.00	15,911,377.13	150.04	1.95%
14	PANAMERICAN COFFEE TRADING CO.	103,330.98	14,660,384.10	141.88	1.90%
15	WALTER MATTER S.A.	76,237.50	10,393,801.88	136.33	1.40%
16	EFICO S.A.	66,450.00	9,722,036.78	146.31	1.22%
17	SUCAFINA, S.A.	65,317.50	8,134,033.13	124.53	1.20%
18	AMERICAN COFFEE CORPORATION	63,937.50	7,092,050.63	110.92	1.17%
19	MARUBENI CORPORATION	59,010.00	8,820,518.25	149.47	1.08%
20	PACORINI GLOBAL SERVICES GMBH	47,424.00	5,944,707.84	125.35	0.87%
21	ROYAL COFFEE INC.	46,110.00	7,973,034.38	172.91	0.85%
22	COFEX INTERNATIONAL	44,550.00	6,585,539.25	147.82	0.82%
23	SERENGETI TRADING CO.	44,199.00	7,119,043.13	161.07	0.81%
24	FALCON COMMODITIES LTD	40,385.77	7,108,791.08	176.02	0.74%
25	VOLCAFE SPECIALTY COFFEE	40,012.50	6,984,144.75	174.55	0.73%
26	ITOCHU CORPORATION	34,372.50	5,389,631.63	156.80	0.63%
27	NOBLE AMERICAS RESOURCES CORP.	33,525.00	4,589,246.25	136.89	0.62%
28	MITSUI & CO LTD.	32,230.50	5,884,087.65	182.56	0.59%
29	CAFEMA INTERNATIONAL, S.A.	31,908.00	5,893,947.83	184.72	0.59%
30	AGRONEGOCIOS COMERCIALES S.A.	30,345.00	3,772,642.13	124.33	0.56%
31	INTERNATIONAL COFFEE CORPORATION	26,449.50	3,953,016.60	149.46	0.49%
32	INTERAMERICAN COFFEE INC	23,940.00	3,996,871.88	166.95	0.44%
33	BRIZ COFFEE NV	20,531.11	2,688,510.31	130.95	0.38%
34	EUGEN ATTE GMBH	20,250.00	2,817,360.00	139.13	0.37%
35	N.V. GROUP SOPEX S. A.	19,612.50	3,413,089.88	174.03	0.36%
36	FINAGRA (UK) LTD.	18,937.50	2,417,771.25	127.67	0.35%
37	DR. WAKEFIELD & CO. COMPANY LTD	17,767.50	2,958,063.75	166.49	0.33%
38	A. VAN WEELY BV	16,654.50	2,503,631.63	150.33	0.31%
39	COFFY HANDELS GESELLSCHAFT	15,048.00	2,463,699.60	163.72	0.28%
40	KEN GABBAY COFFEE LTD.	14,737.50	2,287,848.75	155.24	0.27%
41	NAF TRADING A/S	13,870.50	2,357,850.38	169.99	0.25%
42	DONG SUH FOODS CORPORATION	13,230.00	1,854,625.50	140.18	0.24%
43	EQUAL EXCHANGE	11,980.50	1,663,942.65	138.89	0.22%
44	BALZAC BROSS & COMPANY INC.	11,137.50	1,600,149.38	143.67	0.20%
45	ROTHFOS CORPORATION	10,762.50	1,656,690.00	153.93	0.20%
46	BLASER TRADING AG.	10,761.00	1,919,869.73	178.41	0.20%
47	NV SUPREMO SA	10,353.26	1,627,898.27	157.24	0.19%
48	PARAGON COFFEE TRADING	10,162.50	1,573,711.88	154.85	0.19%
49	ALBA ALIMENTOS DE NICARAGUA S.A.	8,670.00	1,865,350.50	215.15	0.16%
50	TOSTADORA EL DORADO	8,250.00	1,154,175.00	139.90	0.15%

	COMPRADOR	VOLUMEN 46k	VALOR US\$	Precio US\$	%
51	HAROLD L. KING & CO. INC	7,837.50	1,221,433.13	155.84	0.14%
52	COPAN TRADE LTD. CO.	7,725.00	763,132.50	98.79	0.14%
53	ICONA CAFE	7,575.00	1,037,195.63	136.92	0.14%
54	CAFE CAPRIS, S,A,	7,500.00	956,718.75	127.56	0.14%
55	NV GROUP SOPEX SA	7,237.50	1,058,091.38	146.20	0.13%
56	TIMES INTERNATIONAL TRADING CORP.	7,146.00	933,007.50	130.56	0.13%
57	SUSTAINABLE HARVEST	7,095.00	1,221,690.75	172.19	0.13%
58	RGC COFFEE INC.	6,600.00	1,303,995.00	197.58	0.12%
59	ZEPHYR GREEN COFFEE LLC	6,600.00	1,155,185.63	175.03	0.12%
60	TRIO INDUSTRIAL S.A.	5,812.50	583,830.00	100.44	0.11%
61	INCAFE INC.	5,775.00	798,226.88	138.22	0.11%
62	COPROCAFE IBERICA, S.A.	4,987.50	893,814.38	179.21	0.09%
63	GLOBUS COFFEE LLC	4,912.50	579,761.25	118.02	0.09%
64	WERTFORM GMBH	4,687.50	776,523.75	165.66	0.09%
65	RUCQUOY FRERES S.A	4,537.50	600,208.13	132.28	0.08%
66	CAFE VENEZUELA S.A	4,335.00	810,211.50	186.90	0.08%
67	MERCON COFFEE CORPORATION	4,125.00	461,216.25	111.81	0.08%
68	WEBCOR SA.	4,051.50	698,824.05	172.49	0.07%
69	CONTINENTAL TRADE COMMODITY (CTCS)	3,825.00	556,929.38	145.60	0.07%
70	GEPA THE FAIR TRADE COMPANY	3,817.50	616,268.63	161.43	0.07%
71	MAISON P. JOBIN Y CIE S.A.S.	3,712.50	506,818.13	136.52	0.07%
72	STARBUCKS COFFEE TRADING	3,712.50	613,676.25	165.30	0.07%
73	ACUSTOMS BROKERAGE INC	3,573.00	665,301.00	186.20	0.07%
74	ATLANTIC SPECIALTY COFFEE, NC.	3,405.00	645,528.38	189.58	0.06%
75	OXFAM FAIRTRADE	3,345.00	568,020.38	169.81	0.06%
76	AZIENDE RIUNITE CAFFEE SPA	3,337.50	549,316.88	164.59	0.06%
77	COFFEX INTERNATIONAL	3,300.00	503,662.50	152.63	0.06%
78	KAFFEE IMPORT COMPAGNIE GMBH	3,000.00	508,875.00	169.63	0.06%
79	GEPROCOR SAM	2,907.00	443,512.50	152.57	0.05%
80	CTCS GREEN COFFEE	2,887.50	471,892.50	163.43	0.05%
81	RAPUNZEL NATURKOST AG	2,887.50	538,539.38	186.51	0.05%
82	SANDALJ TRADING CO SPA	2,887.50	454,987.50	157.57	0.05%
83	TOUTON S.A.	2,887.50	425,040.00	147.20	0.05%
84	ARMAJARO PANAMA S.A.	2,550.00	323,205.00	126.75	0.05%
85	INTERKOM SPA	2,520.00	387,100.50	153.61	0.05%
86	INTERGRANO S.L	2,490.00	435,048.00	174.72	0.05%
87	GROUP SOPEX	2,475.00	412,768.13	166.78	0.05%
88	J.TH DOUQUE'S KOFFIE B.V.	2,475.00	352,790.63	142.54	0.05%
89	32 CUP NV	2,213.88	400,035.44	180.69	0.04%
90	SUSTAINABLE HARVEST & P.W. BELLINGALL	2,122.50	383,490.75	180.68	0.04%
91	ATLANTIC INC.	2,062.50	268,331.25	130.10	0.04%
92	KENCAF IMPORTING & DISTRIBUTING INC.	2,062.50	328,185.00	159.12	0.04%
93	LAVAZZA SPA	1,710.00	215,118.00	125.80	0.03%
94	COMMUNITY COFFEE CO.	1,650.00	298,320.00	180.80	0.03%
95	KING CAR FOOD IND.,CO.,LTD.	1,650.00	265,650.00	161.00	0.03%
96	MALLUJA TRADING, S.A.	1,650.00	345,365.63	209.31	0.03%
97	WALKER COFFEE TRADING LP	1,650.00	680,336.25	412.33	0.03%
98	CAFE VITTORIA INC.	1,612.50	235,351.88	145.95	0.03%
99	COOPERATIVA COFFEES INC.	1,537.50	293,238.75	190.72	0.03%
100	KENTARO MARUYAMA COFFEE CO LTD.	1,489.11	302,302.50	203.01	0.03%
101	ATLAS COFFEE IMPORTERS	1,408.32	265,325.03	188.40	0.03%
102	LIST & BEISLER GMBH	1,356.00	237,978.00	175.50	0.02%
103	COMPLETE COFFEE LTD.	1,237.50	153,202.50	123.80	0.02%
104	DAAMHOUWER & CO. BV, KORTE HOGENDIJK 18	1,237.50	182,077.50	147.13	0.02%
105	SOCADEC SA.	1,237.50	174,301.88	140.85	0.02%
106	OTROS	28,009.93	5,844,031.96	208.64	0.51%
	TOTALES	5,446,757.03	792,111,554.91	145.43	100.00%

Exportaciones por de Café Diferenciado Sacos de 46Kg.

Descripción	Volumen S.46K	%
Asociación 4C	427,261.50	30%
Fair Trade/Orgánico (FLO/ORG.)	220,093.50	15%
Rain Forest Alliance (RFA)	212,967.86	15%
Certificación UTZ (UTZ Cert.)	169,194.00	12%
Orgánico (ORG.)	148,633.15	10%
Mercado Justo (FLO)	105,657.00	7%
Café Practices (Cert. Starbucks)	81,000.00	6%
FLO/Café Practices	32,062.50	2%
ORG/RFA	8,602.50	1%
ORG/UTZ Cert.	8,046.00	1%
Otros	18,238.20	1%
Totales	1,431,756.21	100.00%



C.A.F.E. Practices

Exportaciones por de Café Diferenciado por Destino Sacos de 46Kg.

DESTINO	VOLUMEN 46K	%
ALEMANIA	627,211.50	43.81%
ESTADOS UNIDOS DE AMERICA	224,255.27	15.66%
BELGICA	115,091.88	8.04%
FRANCIA	108,952.50	7.61%
SUECIA	91,224.00	6.37%
REINO UNIDO	84,389.36	5.89%
HOLANDA (PAISES BAJOS)	61,570.50	4.30%
CANADA	24,372.00	1.70%
BULGARIA	21,150.00	1.48%
RUSSIA	14,739.00	1.03%
REPUBLICA CHECA	14,400.00	1.01%
ITALIA	12,945.00	0.90%
ESPAÑA	4,717.50	0.33%
AUSTRALIA	4,467.56	0.31%
MEXICO	4,278.00	0.30%
FINLANDIA	4,125.00	0.29%
DINAMARCA	3,117.00	0.22%
NORUEGA	2,409.00	0.17%
PORTUGAL	1,800.00	0.13%
JAPON	1,468.02	0.10%
IRLANDA	1,237.50	0.09%
SUDAFRICA	1,237.50	0.09%
REPUBLICA DE COREA	1,080.42	0.08%
BIELORRUSIA	450.00	0.03%
DUBAI	412.50	0.03%
SUIZA	412.50	0.03%
TAIWAN	242.70	0.02%
TOTAL	1,431,756.21	100.00%

Detalle Exportaciones por de Café Convencional y Café Diferenciado por Destino

Sacos de 46Kg.

ALEMANIA	ALEMANIA	1,910,749.50	TOTAL	1,910,749.50	35.08%
	CONVENCIONAL	1,283,538.00	CONVENCIONAL	1,283,538.00	67.17%
	4C	230,910.00	DIFERENCIADO	627,211.50	32.83%
	RFA	116,925.00			
	FLO/ORG.	104,617.50			
	ORG.	57,012.00			
	UTZ CERT.	53,250.00			
	CAFÉ PRACTICES	31,500.00			
	FLO	27,627.00			
	FLO/CAFÉ PRACTICES	3,600.00			
	ORG/UTZ CERT.	900.00			
	FLO/ORG/DO M	412.50			
	ORG/DO M	412.50			
	ORG./DO	45.00			
ARGENTINA	ARGENTINA	7.50	TOTAL	7.50	0.00%
	CONVENCIONAL	7.50	CONVENCIONAL	7.50	100.00%
AUSTRALIA	AUSTRALIA	27,477.88	TOTAL	27,477.88	0.50%
	CONVENCIONAL	23,010.32	CONVENCIONAL	23,032.72	83.82%
	FLO	1,980.00	DIFERENCIADO	4,467.56	16.26%
	FLO/ORG.	1,590.00			
	Café Especial	558.00			
	RFA	300.00			
	COE	39.56			
BELGICA	BELGICA	395,927.14	TOTAL	395,927.14	7.27%
	CONVENCIONAL	280,835.26	CONVENCIONAL	280,835.26	70.93%
	UTZ CERT.	45,624.00	DIFERENCIADO	115,091.88	29.07%
	FLO	29,974.50			
	FLO/ORG.	19,170.00			
	ORG.	7,545.00			
	RFA	6,900.00			
	ORG/UTZ CERT.	4,500.00			
	4C	1,350.00			
	COE	28.38			
BIELORRUSIA	BIELORRUSIA	450.00	TOTAL	450.00	0.01%
	UTZ CERT.	450.00	DIFERENCIADO	450.00	100.00%
BULGARIA	BULGARIA	47,700.00	TOTAL	47,700.00	0.88%
	CONVENCIONAL	26,550.00	CONVENCIONAL	26,550.00	55.66%
	4C	21,150.00	DIFERENCIADO	21,150.00	44.34%
CANADA	CANADA	109,390.50	TOTAL	109,390.50	2.01%
	CONVENCIONAL	85,018.50	CONVENCIONAL	85,018.50	77.72%
	FLO/ORG.	11,839.50	DIFERENCIADO	24,372.00	22.28%
	RFA	6,712.50			
	FLO	2,475.00			
	ORG.	1,237.50			
	FLO/ORG/RFA	825.00			
	ORG/RFA	825.00			
	FLO/RFA	412.50			
	Café Especial	45.00			

CHILE	CHILE	412.50	TOTAL	412.50	0.01%
	CONVENCIONAL	412.50	CONVENCIONAL	412.50	100.00%
CHINA	CHINA	2,475.00	TOTAL	2,475.00	0.05%
	CONVENCIONAL	2,475.00	CONVENCIONAL	2,475.00	100.00%
COREA, REPUBLICA DE	COREA, REPUBLICA DE	204,085.42	TOTAL	204,085.42	3.75%
	CONVENCIONAL	203,005.00	CONVENCIONAL	203,005.00	99.47%
	Café Especial	815.10	DIFERENCIADO	1,080.42	0.53%
	ORG.	181.50			
	COE	83.82			
COSTA RICA	COSTA RICA	36,270.00	TOTAL	36,270.00	0.67%
	CONVENCIONAL	36,270.00	CONVENCIONAL	36,270.00	100.00%
DINAMARCA	DINAMARCA	3,246.00	TOTAL	3,246.00	0.06%
	FLO/ORG.	912.00	CONVENCIONAL	129.00	3.97%
	ORG.	900.00	DIFERENCIADO	3,117.00	96.03%
	FLO	877.50			
	ORG/UTZ CERT.	427.50			
	CONVENCIONAL	129.00			
DUBAI	DUBAI	825.00	TOTAL	825.00	0.02%
	ORG/UTZ CERT.	412.50	CONVENCIONAL	412.50	50.00%
	CONVENCIONAL	412.50	DIFERENCIADO	412.50	50.00%
ECUADOR	ECUADOR	36,712.50	TOTAL	36,712.50	0.67%
	CONVENCIONAL	36,712.50	CONVENCIONAL	36,712.50	100.00%
EGIPTO	EGIPTO	20,347.80	TOTAL	20,347.80	0.37%
	CONVENCIONAL	20,347.80	CONVENCIONAL	20,347.80	100.00%
ESLOVENIA	ESLOVENIA	825.00	TOTAL	825.00	0.02%
	CONVENCIONAL	825.00	CONVENCIONAL	825.00	100.00%
ESPAÑA	ESPAÑA	65,230.50	TOTAL	65,230.50	1.20%
	CONVENCIONAL	60,513.00	CONVENCIONAL	60,513.00	92.77%
	4C	1,350.00	DIFERENCIADO	4,717.50	7.23%
	FLO/ORG.	1,237.50			
	UTZ CERT.	862.50			
	ORG.	840.00			
	RFA	427.50			
ESTADOS UNIDOS		985,616.07	TOTAL	985,616.07	18.10%
	CONVENCIONAL	761,360.80	CONVENCIONAL	761,360.80	77.25%
	ORG.	66,856.15	DIFERENCIADO	224,255.27	22.75%
	CAFÉ PRACTICES	49,500.00			
	FLO/ORG.	30,301.50			
	FLO/CAFÉ PRACTICES	26,400.00			
	RFA	19,312.50			
	FLO	13,755.00			
	ORG/RFA	5,977.50			
	UTZ CERT.	5,025.00			
	4C	2,062.50			
	FLO/ORG/RFA	2,062.50			
	Café Especial	1,763.80			
	FLO/ORG/CAFÉ PRACTICES	825.00			
	FLO/RFA	412.50			
	COE	1.32			

ESTONIA	ESTONIA	825.00	TOTAL	825.00	0.02%
	CONVENCIONAL	825.00	CONVENCIONAL	825.00	100.00%
FINLANDIA	FINLANDIA	92,400.00	TOTAL	92,400.00	1.70%
	CONVENCIONAL	88,275.00	CONVENCIONAL	88,275.00	95.54%
	ORG.	2,887.50	DIFERENCIADO	4,125.00	4.46%
	UTZ CERT.	825.00			
	FLO/ORG.	412.50			
FRANCIA	FRANCIA	307,603.61	TOTAL	307,603.61	5.65%
	CONVENCIONAL	198,651.11	CONVENCIONAL	198,651.11	64.58%
	4C	99,900.00	DIFERENCIADO	108,952.50	35.42%
	RFA	4,687.50			
	FLO	2,475.00			
	FLO/ORG.	1,462.50			
	ORG.	427.50			
GRECIA	GRECIA	427.50	TOTAL	427.50	0.01%
	CONVENCIONAL	427.50	CONVENCIONAL	427.50	100.00%
HOLANDA (PAISES BAJOS)	HOLANDA (PAISES BAJOS)	87,804.00	TOTAL	87,804.00	1.61%
	UTZ CERT.	50,109.00	CONVENCIONAL	26,233.50	29.88%
	CONVENCIONAL	26,233.50	DIFERENCIADO	61,570.50	70.12%
	RFA	3,525.00			
	ORG.	2,268.00			
	FLO	2,250.00			
	FLO/CAFÉ PRACTICES	2,062.50			
	FLO/ORG.	906.00			
	ORG/4C	450.00			
HONG KONG	HONG KONG	825.00	TOTAL	825.00	0.02%
	CONVENCIONAL	825.00	CONVENCIONAL	825.00	100.00%
INDIA	INDIA	22,500.00	TOTAL	22,500.00	0.41%
	CONVENCIONAL	22,500.00	CONVENCIONAL	22,500.00	100.00%
IRLANDA	IRLANDA	2,062.50	TOTAL	2,062.50	0.04%
	RFA	825.00	CONVENCIONAL	825.00	40.00%
	CONVENCIONAL	825.00	DIFERENCIADO	1,237.50	60.00%
	FLO/ORG.	412.50			
ISRAEL	ISRAEL	2,887.50	TOTAL	2,887.50	0.05%
	CONVENCIONAL	2,887.50	CONVENCIONAL	2,887.50	100.00%
ITALIA	ITALIA	295,485.00	TOTAL	295,485.00	5.42%
	CONVENCIONAL	282,540.00	CONVENCIONAL	282,540.00	95.62%
	RFA	7,425.00	DIFERENCIADO	12,945.00	4.38%
	4C	5,400.00			
	ORG.	120.00			
JAMAICA	JAMAICA	834.00	TOTAL	834.00	0.02%
	CONVENCIONAL	834.00	CONVENCIONAL	834.00	100.00%
JAPON	JAPON	168,824.52	TOTAL	168,824.52	3.10%
	CONVENCIONAL	167,356.50	CONVENCIONAL	167,356.50	99.13%
	Café Especial	741.18	DIFERENCIADO	1,468.02	0.87%
	FLO/ORG.	412.50			
	COE	164.34			
	ORG.	150.00			
MARRUECOS	MARRUECOS	1,267.50	TOTAL	1,267.50	0.02%
	CONVENCIONAL	1,267.50	CONVENCIONAL	1,267.50	100.00%
MEXICO	MEXICO	91,703.98	TOTAL	91,703.98	1.68%
	CONVENCIONAL	87,425.98	CONVENCIONAL	87,425.98	95.33%
	FLO/ORG.	3,120.00	DIFERENCIADO	4,278.00	4.67%
	ORG.	1,158.00			

NICARAGUA	NICARAGUA	5,601.00	TOTAL	5,601.00	0.10%
	CONVENCIONAL	5,601.00	CONVENCIONAL	5,601.00	100.00%
NORUEGA	NORUEGA	4,101.00	TOTAL	4,101.00	0.08%
	UTZ CERT.	2,236.50	CONVENCIONAL	1,692.00	41.26%
	CONVENCIONAL	1,692.00	DIFERENCIADO	2,409.00	58.74%
	Café Especial	172.50			
NUEVA ZELANDA	NUEVA ZELANDA	1,050.00	TOTAL	1,050.00	0.02%
	CONVENCIONAL	1,050.00	CONVENCIONAL	1,050.00	100.00%
POLONIA	POLONIA	7,627.50	TOTAL	7,627.50	0.14%
	CONVENCIONAL	7,627.50	CONVENCIONAL	7,627.50	100.00%
PORTUGAL	PORTUGAL	25,815.00	TOTAL	25,815.00	0.47%
	CONVENCIONAL	24,015.00	CONVENCIONAL	24,015.00	93.03%
	4C	1,800.00	DIFERENCIADO	1,800.00	6.97%
REINO UNIDO	REINO UNIDO	144,944.36	TOTAL	144,944.36	2.66%
	CONVENCIONAL	60,555.00	CONVENCIONAL	60,555.00	41.78%
	RFA	40,971.86	DIFERENCIADO	84,389.36	58.22%
	FLO/ORG.	14,512.50			
	FLO	13,980.00			
	4C	7,200.00			
	FLO/ORG/RFA	4,905.00			
	FLO/RFA	2,647.50			
	Café Especial	172.50			
REPUBLICA CHECA	REPUBLICA CHECA	27,900.00	TOTAL	27,900.00	0.51%
	CONVENCIONAL	13,500.00	CONVENCIONAL	13,500.00	48.39%
	4C	11,250.00	DIFERENCIADO	14,400.00	51.61%
	RFA	3,150.00			
REPUBLICA DOMINICANA	REPUBLICA DOMINICANA	28,966.05	TOTAL	28,966.05	0.53%
	CONVENCIONAL	28,966.05	CONVENCIONAL	28,966.05	100.00%
RUMANIA	RUMANIA	3,300.00	TOTAL	3,300.00	0.06%
	CONVENCIONAL	3,300.00	CONVENCIONAL	3,300.00	100.00%
RUSSIA	RUSSIA	51,856.50	TOTAL	51,856.50	0.95%
	CONVENCIONAL	37,117.50	CONVENCIONAL	37,117.50	71.58%
	4C	14,739.00	DIFERENCIADO	14,739.00	28.42%
SINGAPORE	SINGAPORE	412.50	TOTAL	412.50	0.01%
	CONVENCIONAL	412.50	CONVENCIONAL	412.50	100.00%
SUDAFRICA	SUDAFRICA	12,600.00	TOTAL	12,600.00	0.23%
	CONVENCIONAL	11,362.50	CONVENCIONAL	11,362.50	90.18%
	ORG.	1,237.50	DIFERENCIADO	1,237.50	9.82%
SUECIA	SUECIA	147,462.00	TOTAL	147,462.00	2.71%
	CONVENCIONAL	56,238.00	CONVENCIONAL	56,238.00	38.14%
	4C	30,150.00	DIFERENCIADO	91,224.00	61.86%
	FLO/ORG.	29,187.00			
	UTZ CERT.	10,812.00			
	FLO	10,263.00			
	ORG.	5,400.00			
	ORG/UTZ CERT.	1,806.00			
	RFA	1,806.00			
	ORG/RFA	1,800.00			
SUIZA	SUIZA	11,115.00	TOTAL	11,115.00	0.20%
	CONVENCIONAL	10,702.50	CONVENCIONAL	10,702.50	96.29%
	ORG.	412.50	DIFERENCIADO	412.50	3.71%

TAIWAN	TAIWAN	5,807.70	TOTAL	5,807.70	0.11%
	CONVENCIONAL	5,565.00	CONVENCIONAL	5,565.00	95.82%
	Café Especial	229.50	DIFERENCIADO	242.70	4.18%
	COE	13.20			
VENEZUELA	VENEZUELA	43,350.00	TOTAL	43,350.00	0.80%
	CONVENCIONAL	43,350.00	CONVENCIONAL	43,350.00	100.00%
VIETNAM	VIETNAM	1,650.00	TOTAL	1,650.00	0.03%
	CONVENCIONAL	1,650.00	CONVENCIONAL	1,650.00	100.00%
CAFÉ DIFERENCIADO				1,431,756.21	
CAFÉ CONVENCIONAL				4,015,000.82	
TOTAL EXPORTACIONES		5,446,757.03		5,446,757.03	100.00%

Arrastre Cosecha 2013–2014 para 2014–2015

Sacos de 46Kg.

EXPORTADOR	VOLUMEN 46K
COMPAÑÍA HONDUREÑA DEL CAFÉ, S. A. DE C.V.	75,194.11
COMERCIAL INTER. DE GRANOS DE HOND., S.A. DE C.V. (CIGRAH)	49,433.53
OLAM HONDURAS, S. A. DE C.V.	30,873.11
LOUIS DREYFUS	15,088.49
BECAMO	14,374.15
BENEFICIO SANTA ROSA	9,788.70
MOLINOS DE HONDURAS	8,641.84
COHMASA	7,695.00
E.C.P.P.H., S.A. DE C.V.	7,185.25
BENEFICIO DE EXPORTACION DE OCCIDENTE	6,534.60
COFFEE PLANET CORPORATION, S. A.	4,232.84
CADEXSA	4,175.80
BONCAFE S.A.	2,769.15
SAN VICENTE	2,316.20
HAWIT-CAFFEX	1,399.89
INAGINSA	1,242.27
BENEFICIO TOLEDO	1,123.34
SOGIMEX, S. A.	761.69
CAUMER LTDA.	25.60
CHOACAPA, S.A. DE C.V.	19.80
FRANKLIN VALERIO	18.42
TOTAL	242,893.78

TOP 10



Y algunos mas, de la cosecha 2013-2014...

Datos Producción Anual Registrada - Departamento

N°	Departamento	Cantidad de Prod.	Area Cultivada con Café	Producción QQ Oro	Prod. QQ Oro/Mz	%
1	Comayagua	12,349.00	48,763.09	1,124,547.47	23.06	630.0%
2	El Paraíso	16,111.00	73,584.96	899,673.49	12.23	504.0%
3	Copan	7,069.00	33,480.15	710,683.13	21.23	398.1%
4	Santa Barbará	14,314.00	52,185.78	630,010.80	12.07	352.9%
5	Lempira	11,038.00	30,996.44	552,285.21	17.82	309.4%
6	Ocotepeque	5,781.00	20,141.55	324,517.77	16.11	181.8%
7	Olancho	7,621.00	31,918.14	284,132.43	8.90	159.2%
8	La Paz	6,836.00	20,849.83	279,211.70	13.39	156.4%
9	Intibucá	4,728.00	14,158.54	270,915.07	19.13	151.8%
10	Yoro	4,612.00	17,066.99	178,505.06	10.46	100.0%
11	Fco. Morazán	3,564.00	11,472.84	150,710.17	13.14	84.4%
12	Cortes	1,754.00	8,034.66	78,525.11	9.77	44.0%
13	Atlántida	216.00	556.00	5,915.23	10.64	3.3%
14	Colon	129.00	346.00	4,375.83	12.65	2.45%
15	Choluteca	124.00	1,016.65	1,618.82	1.59	0.91%
Total		96,246.00	364,571.62	5,495,627.29	15.07	3079%

Producción Anual

Año Cosecha	Producción QQ Oro
2004-2005	3,084,021.02
2005-2006	3,970,811.81
2006-2007	4,221,785.27
2007-2008	4,443,720.05
2008-2009	4,183,021.72
2009-2010	4,198,006.14
2010-2011	5,185,401.95
2011-2012	7,385,694.61
2012-2013	5,801,870.27
2013-2014	5,495,627.29

Volumenes de Exportaciones Anuales

Año	Volumen S.46k	Valor US\$
04-05	3,126,830.41	326.27
05-06	3,818,360.82	402.16
06-07	4,194,522.91	469.92
07-08	4,427,990.70	594.43
08-09	3,940,278.97	463.95
09-10	4,122,888.32	605.52
10-11	5,042,611.51	1,238.94
11-12	7,139,810.39	1,439.08
12-13	5,660,894.07	795.18
13-14	5,446,757.03	792.11

*Valor en Dólares en miles de millones

Precio de la Bolsa de Café de N.Y. - 10 Años

Mes	13-14	12-13	11-12	10-11	09-10	08-09	07-08	06-07	05-06	04-05
Oct.	119.25	173.15	236.80	187.71	142.33	123.79	135.91	111.99	105.30	81.54
Nov.	110.67	158.03	236.15	199.90	141.98	118.78	130.17	123.49	105.52	89.80
Dic.	115.55	153.93	228.41	216.52	145.70	113.61	136.94	130.60	98.29	103.08
Ene.	122.09	155.86	228.18	236.31	143.42	120.92	139.84	125.20	123.54	105.69
Feb.	125.38	116.07	213.84	261.01	135.05	118.50	157.02	121.42	116.71	118.26
Mar.	192.83	142.63	190.00	274.93	134.92	113.51	148.87	117.14	110.61	132.04
Abr.	200.40	140.45	181.88	284.77	134.91	118.65	158.15	112.66	111.07	124.98
May.	191.23	139.39	177.05	277.99	135.84	131.00	136.63	110.15	106.93	118.81
Jun.	166.12	125.39	158.89	261.09	151.28	128.18	142.16	117.81	99.32	115.77
Jul.	171.62	120.96	181.79	256.01	164.09	119.05	142.58	112.65	99.93	104.24
Ago.	189.86	119.24	166.83	257.77	174.07	129.50	139.31	117.87	106.79	101.79
Sept.	194.26	115.80	173.82	266.79	187.56	127.59	143.61	124.56	103.63	92.83
Prom. Anual	158.27	138.41	197.80	248.40	149.26	121.92	142.60	118.80	107.30	107.40

Fuente: Departamento de Comercialización IHCAFE

Cifras Globales de Compras, Ventas & Exportaciones						
Detalle		Volumen Scs 46K	Valor US\$	Precio Prom.US\$		
Compras		5,500,737.10	L. 12,830,955,487.59	L. 2,332.59		
Ventas		5,535,156.06	\$ 805,601,298.29	\$ 145.54		
Exportaciones		5,446,757.03	\$ 792,111,554.91	\$ 145.43		
Exportaciones por Calidad			Exportaciones por Bloque Continental			
Descripción	Volumen	Valores US\$	Destino	Volúmen Scs46Kg.	Valores US\$	Porcentaje
S.H.G EP	2,800,038.05	421,170,570.60	Europa	3,634,857.11	523,146,848.41	66.73%
H.G EP	2,110,853.10	311,695,188.16	Norte América	1,186,710.55	182,520,745.05	21.79%
Stock Lot	498,680.88	54,653,693.15	Asia	387,792.64	57,884,480.54	7.12%
Corriente	36,772.50	4,505,808.00	Sur América	80,482.50	10,408,006.13	1.48%
H.G AP	412.50	86,295.00	África	56,715.30	5,743,503.56	1.04%
Total	5,446,757.03	792,111,554.91	Centro América	41,871.00	4,368,362.70	0.77%
			Antillas	29,800.05	3,548,166.14	0.55%
			Oceanía	28,527.88	4,491,442.40	0.52%
			Totales	5,446,757.03	792,111,554.91	100.00%
Compras, Ventas y Exportaciones por Exportador				Exportaciones por Destino		
EXPORTADORA	COMPRAS	VENTAS	EXPORT.	Destino	Volúmen Scs46Kg.	Valores US\$
COHONDUCAFE	1,829,679.54	1,828,303.50	1,786,266.00	Alemania	1,910,749.50	273,693,827.49
BECAMO	634,946.71	663,119.38	661,094.37	EEUU	985,616.07	149,900,257.00
OLAM HONDURAS	564,964.71	556,353.75	552,169.50	Bélgica	395,927.14	55,617,315.12
SOGIMEX	394,119.68	390,255.00	383,505.00	Francia	307,603.61	43,301,376.43
CIGRAH	296,108.03	300,360.32	295,785.30	Italia	295,485.00	40,744,020.53
BENEFICIO SANTA ROSA	277,448.31	279,921.43	278,262.09	Corea	204,085.42	28,799,622.30
MOLINOS DE HONDURAS	220,427.78	207,301.50	207,301.50	Japón	168,824.52	26,587,066.49
CADEXSA	181,547.58	172,875.00	172,597.50	Suecia	147,462.00	21,573,430.50
HAWIT-CAFFEX	143,728.21	152,750.38	152,750.37	Reino Unido	144,944.36	21,902,778.64
BONCAFE S.A.	160,015.31	153,346.78	152,737.78	Canadá	109,390.50	18,025,311.08
OTROS	797,751.24	830,569.02	804,287.62	Otros	776,668.91	111,966,549.34
TOTAL	5,500,737.10	5,535,156.06	5,446,757.03	Totales	5,446,757.03	792,111,554.91
Exportaciones de Café Diferenciado			Exportaciones por Importador			
Descripción	Volumen S.46K	%	Importador	Volumen 46Kg.	Valores US\$	
Asociación 4C	427,261.50	7.84%	Bernhard Rothfos Intercafe	666,156.87	95,285,808.66	
Fair Trade/Orgánico (FLO/ORG.)	220,093.50	4.04%	Taloca GMBH	564,075.00	79,417,524.00	
Rain Forest Alliance (RFA)	212,967.86	3.91%	Olam International Ltd.	555,582.00	72,841,426.20	
Certificación UTZ (UTZ Cert.)	169,194.00	3.11%	Ecom Agroindustrial Corp.	383,505.00	61,274,641.13	
Orgánico (ORG.)	148,633.15	2.73%	Volcafe Ltd.	360,894.00	49,959,018.00	
Mercado Justo (FLO)	105,657.00	1.94%	Bernhard Rothfos GMBH	357,960.00	50,975,736.75	
Café Practices (Cert. Starbucks)	81,000.00	1.49%	Mercafe Trading Corp.	295,785.30	43,204,722.56	
FLO/Café Practices	32,062.50	0.59%	Hamburg Coffee Co.	223,200.00	31,675,089.45	
ORG/RFA	8,602.50	0.16%	Tchibo GMBH	163,350.00	20,806,357.50	
ORG/UTZ Cert.	8,046.00	0.15%	Cofiroasters S.A.	151,881.00	22,870,765.65	
Otros	18,238.20	0.33%	Otros	1,724,367.86	263,800,465.02	
Total Diferenciados	1,431,756.21	26.29%	Totales	5,446,757.03	792,111,554.91	
Convencional	4,015,000.82	73.71%				
Totales	5,446,757.03	100.00%				